

SERVICES



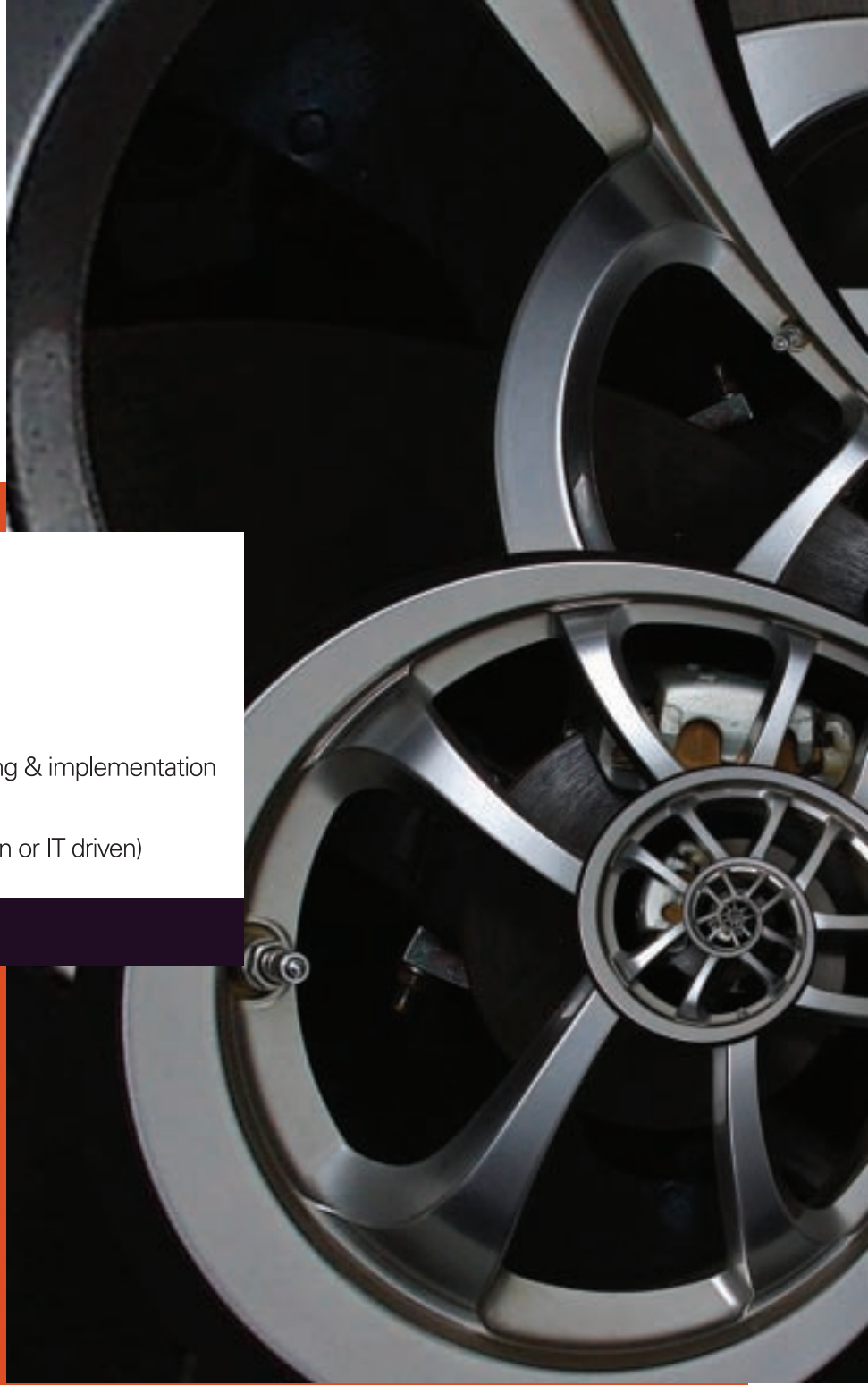
Business Transformation Capabilities

We combine knowledge with know-how, international experience with local expertise, and the best people with proven methods and tools in order to deliver perfectly tailored solutions for complex business transformations.

Ensign supports companies in various industries to develop and implement their strategies. Our Firm enables companies to find new sources of profitable growth, reposition their businesses for the future and sharpen their competitive advantage.

Strategy Capabilities:

- Market studies
- Corporate strategies
- Branding and marketing strategies
- Organizational structures
- Strategy reviews
- Company value creation
- Transformation design and business case
- Due diligences and company valuations
- Pre-deal structuring and support
- Post-merger integrations
- Restructuring and cost optimization



Operations Capabilities:

- Marketing performance management
- Sales management
- Customer relationship management
- High performance supply chain – reengineering & implementation
- Car fleet management
- Business process analysis and redesign (vision or IT driven)

Management consulting in the competence area of Operations is carefully designed to prevent resourceful companies from failing because of inefficient or faulty strategy implementation. Ensign consultants are assisting managers in successfully designing and implementing efficient business processes that foster performance throughout the organization.

Finance Capabilities:

- Analysis and redesign of the financial processes and internal control
- Tax compliance/Tax advisory/ Representation
- Bookkeeping/ Payroll
- Financial and accounting consulting
- Customized accounting and tax training

Finance area is critical for any company. We are helping our clients to improve their finance processes, to identify potential savings, to comply with legal requirements and to identify opportunities to reduce their tax burden.

TECHNOLOGY

Technology Capabilities:

- IT strategy
- Security reviews
- Project portfolio review
- IT project management
- Systems selection
- Systems integration
- IT audit
- Infrastructure/ Application review
- IT process improvement

In the future, technology will not only play the role of providing the platform to gear the corporate business scenarios towards a changed economic environment, but it will also advise the enterprise on how to best possibly take advantage of those new technologies. Ensign and its Technology Service Offering helps IT departments on this transformation path and comprehensively addresses all IT competences areas.

PEOPLE

Our belief is that employees – your people – are more than anonymous resources or simple production factors, they represent the core and heart of your business.

The same logic counts for the management of your employees: it's about setting up structures that enable your people to drive performance and achieve results.

Whether you are in a phase of growth or you are restructuring, merging or preparing for outsourcing, our consultants can help you shift the focus of the HR function to those aspects that best support your long term business goals.

People Capabilities:

- Reorganization & transformation
- HR processes, procedures, roles & responsibilities
- Performance management models
- Competency modeling & assessment
- Change management strategy and implementation
- Capability development
- Implementation of HR information systems

INDUSTRY EXPERTISE

Industry expertise:

- Oil & Gas
- Utilities
- Financial Services
- Professional Services
- Industrial Products
- Retail & Distribution
- Technology, Information & Communication
- Pharmaceuticals
- Transportation & Logistics
- Consumer Goods

